

PRESS RELEASE

EDILIZIACROBATICA: 50% INCREASE IN THE NUMBER OF CONTRACTS SIGNED FOR NEW CONSTRUCTION SITES IN THE FIRST HALF OF THE YEAR

Genova, 12 July 2023 - The number of new contracts signed by EdiliziAcrobatica customers grew by 50% in the first half of 2023. This is an exceptional result for the company founded by Riccardo Iovino in 1994 that demonstrates the company's big commercial solidity despite the halt on the benefit of assignments of receivables.

In terms of quantity, the contracts signed at the Group level in the first half of last year amounted to more than 7,700, increasing to more than 11,500 in the same period of 2023 resulting in a significant surge in the number of active customers, demonstrating the company's great ability to penetrate the market.

The progressive increase is also evident compared to the first quarter of the year, when the Group recorded a +43%.

Acrobatica's growth is also evident in the expansion of its workforce. In fact the company currently has 2,294 employees compared to 1,538 in the first six months of 2022, including personnel in Italy, France, Spain, the Principality of Monaco, the United Arab Emirates, Saudi Arabia and Nepal.

"I'm particularly pleased with this result," reflected Riccardo Iovino, CEO & founder of EdiliziAcrobatica, "because it comes at a time when the entire construction sector is suffering for the interruption of State incentives linked to invoice discounts. A 50% increase in the number of contracts concluded compared to 2022 therefore indicates that Acrobatica is being chosen by an increasing number of customers not only in Italy, where we have been operational for 29 years, but also in all the countries where we have established a presence, exporting a business model that has proven to be successful year after year".

This press release is available online at www.1info.it and on the Issuer's website at www.ediliziacrobatika.com (Investor Relations / Press Releases section).

EdiliziAcrobatica S.p.A. is the leading company in the exterior renovation sector. Founded in Genoa in 1994 by Riccardo Iovino, the company now has around 2,300 employees and 130 operating areas in Italy, France, Spain, the Principality of Monaco and the United Arab Emirates. The double safety rope technique it employs allows working without scaffolding or aerial platforms, thus offering end customers a quality service and the elimination of scaffolding costs. Listed on the Euronext Growth Milan market since November 2018 and on the Euronext Growth Paris market since February 2019, ACROBATICA has integrated the principles of sustainability into its Business Model, guaranteeing a naturally sustainable service and a responsible approach that pursues the well-being and satisfaction of its internal and external stakeholders, and in 2022 it earned an ESG Rating that places it among the lowest-risk companies in its cluster of reference.

EdiliziAcrobatica S.p.A.

Direzione Generale

Viale Brigate Partigiane 18/2
16129 Genova
Tel 010 3106912
Fax 010 3106440

Sede Legale

Via Filippo Turati, 29
20121, Milano

 **800.300.833**

www.ediliziacrobatika.com
info@ediliziacrobatika.com
ediliziacrobatikaspa@pec.it

Certificazioni



Paesi

Oltre 130 aree di intervento in Italia, Francia, Spagna, Principato di Monaco, Emirati Arabi, Arabia Saudita e Nepal.

For info: www.ediliziacrobativa.com

Group Investor Relator

EdiliziAcrobatica S.p.A.

Martina Pegazzano

investor.relator@acrobaticagroup.com

C: +39 342 0392683

Press Office Manager

EdiliziAcrobatica S.p.A.

Deborah Dirani

ufficiostampa@ediliziacrobativa.com

C: +39 393 8911364

Financial Press Office

Close to Media

Davide Di Battista

davide.dibattista@closetomedia.it

Enrico Bandini

enrico.bandini@closetomedia.it

Euronext Growth Advisor

Banca Profilo S.p.A.

Via Cerva 28 - 20122 Milan

ediliziacrobativa@bancaprofilo.it

Tel. +39 02 584081

EdiliziAcrobatica S.p.A.

Direzione Generale

Viale Brigate Partigiane 18/2
16129 Genova
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