

PRESS RELEASE

**EDILIZIACROBATICA SEES DOUBLE-DIGIT GROWTH EVEN WITHOUT FISCAL BONUSES:
+43% IN CONTRACTS FOR NEW JOB SITES IN Q1 2023**

The number of contracts signed by EdiliziAcrobatica customers grew by 43% in the first quarter of 2023. This is a very important result that underscores the considerable capacity for development and commercial penetration of the company founded by Riccardo Iovino in 1994, even without bonuses and State incentives.

This milestone, achieved thanks to the development and strengthening of the commercial network both in Italy and abroad, was complemented by a positive trend in financial results, with a growth in the value of the contracts signed in Italy from €25.5 million in 2022 to the current €25.74 million, achieved without the need to transfer a substantial number of receivables or invoice discounts.

The positive trend in the Italian market in the first quarter of the year was replicated both in France – going from €1.02 million in 2022 to the current €1.37 million – and in Spain, with an increase from €0.23 million to €0.27 million.

The increase in numbers and value is also evident in the growth in jobs created, as EdiliziAcrobatica continues to guarantee work to more and more people: today the group has 1,818 human resources, 345 more than in 2022 (when they were 1,473).

Riccardo Iovino, CEO & Founder of the international group, commented that *“Growth like we saw once again in Acrobatica’s first quarter is not a given. Indeed, this result demonstrates that our business model is not reliant on State incentives or tools created to support business operations such as the assignment of receivables. Of course these tools offer opportunities that the group has used to strengthen its growth, but they are not crucial to a business model that is instead based on a solid, future-oriented business development plan”*.

EdiliziAcrobatica S.p.A.

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Certificazioni



Paesi

Più di 100 aree di intervento in Italia, Francia, Spagna, Principato di Monaco e Emirati Arabi.

EdiliziAcrobatica S.p.A. is the leading company in the exterior renovation sector. Founded in Genoa in 1994 by Riccardo Iovino, the company now has more than 2,200 employees and almost 130 operating areas in Italy, France, Spain, the Principality of Monaco and the United Arab Emirates. The double safety rope technique it employs allows working without scaffolding or aerial platforms, thus offering end customers a quality service and the elimination of scaffolding costs. Listed on the Euronext Growth Milan market since November 2018 and on the Euronext Growth Paris market since February 2019, ACROBATICA has integrated the principles of sustainability into its Business Model, guaranteeing a naturally sustainable service and a responsible approach that pursues the well-being and satisfaction of its internal and external stakeholders, and in 2022 it earned an ESG Rating that places it among the lowest-risk companies in its cluster of reference.

For info: www.ediliziacrobatika.com

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