
PRESS RELEASE

EDILIZIACROBATICA S.P.A.: 53% INCREASE IN CONTRACTS SIGNED IN THE FIRST 9 MONTHS OF 2023. RECORD HIRES IN SEPTEMBER.

Genoa, 12 October 2023: EdiliziAcrobatica S.p.A. (“Company” or “ACROBATICA”), the parent of the group of the same name, specialised in construction such as maintenance and renovation of buildings and other architectural structures using double safety ropes, listed on the Euronext Growth Milan stock exchange (ticker symbol EDAC) and on Euronext Growth Paris (ticker symbol ALEAC), announces that the number of contracts signed in the first nine months of the year increased by 53% compared to the same period in 2022, from 12,149 to the current 18,590 contracts. This result reflects growth of 78% in the number of customers.

An absolutely positive result that comes after two quarters that saw growth of 43% and 50% respectively and which thus continues an excellent trend.

In addition to the performance related to the number of contracts signed, the company also announces that the Group's human resources now count over 2,378 people, almost 800 more than in the same period of the previous year when they were 1,590. Of these, 115 were added in the month of September alone, further confirmation of the ever-increasing market demand.

“We are particularly pleased with this result”, commented Anna Marras, Managing Director of EdiliziAcrobatica S.p.A., “as it is the result of a strategy that has involved all company management and was shared and implemented at various levels some time ago, and which has allowed us to see an increase of more than 50% in the number of contracts signed and almost 80% in the number of customers notwithstanding this year’s termination of the tax incentives. These first nine months of 2023 have also confirmed to EdiliziAcrobatica that the scalability of its business model, which is rooted in the training and development of human resources and on the sharing of a great common dream, that of revolutionising the way construction is done throughout the world, is not dependent on state bonuses and incentives since its solid success is instead based on people”.

This press release is available online at www.linfo.it and on the Issuer's website at www.ediliziacrobatika.com (Investor Relations / Press Releases section).

EdiliziAcrobatica S.p.A. is the leading company in the exterior renovation sector. Founded in Genoa in 1994 by Riccardo Iovino, the company now has more than 2,300 employees and more than 130 operating areas in Italy, France, Spain, the Principality of Monaco and the United Arab Emirates. The double safety rope technique it employs allows working without scaffolding or aerial platforms, thus offering end customers a quality service. Listed on the Euronext Growth Milan market since November 2018 and on the Euronext Growth Paris market since February 2019, ACROBATICA has integrated the principles of sustainability into its Business Model, guaranteeing a naturally sustainable service and a responsible approach that pursues the well-being and satisfaction of its internal and external stakeholders, and in 2022 it earned an ESG Rating that places it among the lowest-risk companies in its cluster of reference.

For info: www.ediliziacrobatika.com

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